



ADI MasterClass 2010

Outline

SmartDriving ADI MasterClass 2010 is designed to develop the skills needed for the effective teaching of drivers at all levels and to introduce the concept of coaching in driver training.

Target audience:

- Experienced driving instructors (car/LGV/PCV/taxi/mini-bus/motor cycle)
- Experienced specialist driving skills instructors
- Newly qualified driving instructors

The course concentrates on mainly on the development of:

- Communication strategies
- Assessment Skills
- Lesson and course planning
- Coaching skills in driver training

The **'Success Based'** coaching methods taught during this course will equip newly qualified instructors with new skills and develop the skills of existing experienced instructors.

The exercises shown in this syllabus will address all the aspects of lesson delivery outlined in the current DSA instructor competencies as laid out in their ADI marking criteria – it also address much of the new 'competence framework'

The course is conducted in-car and is a mix of theory and practice with a strong *experiential* theme running throughout. The student trainer ratio is normally three-to-one – a few of the exercises require a front seat volunteer, however, this is not the negative 'hot seat' experience that many instructors might have experienced on other training programs. It's perhaps important to mention here that there are no passengers during MasterClass - where ever you are sitting you will be actively involved and participating.

Locations / Contact / Fees

Course duration: One-and-a-half days

Location: Buxton (Derbyshire)

Contact telephone: 00353-71-9664853

Contact email: john@smartdriving.co.uk

Course Fee: £325.00 per person. (reductions available for clients repeating the course)

General information:

- Day One: Start: 9.00am - Finish: 5.00pm (or 2pm - 6pm)
- Day Two: Start: 8.30am - Finish: 12.30pm (8.30am - 4.30pm.)
- Breaks: Tea break at 11am on full days.
- Lunch: 1pm (Normally breaks are taken in a Supermarket café or similar)
- Vehicle: Supplied by SmartDriving (Usually a 4 door mid-range saloon))

ADI MasterClass is a dynamic course. Although based on a fixed syllabus and so the competencies the mix of personalities and John's skill to work 'in the moment' makes each course slightly different - the course material also works at different levels depending on your own start point.



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Session 1: Course introduction

An opportunity to get to know your fellow course members and an exploration of what you wish to gain from the course - this session includes 'brief coaching' around your course goals.

Session 2: Watching the driver

This interactive exercise helps you to discover understand how certain traditional methods taught in ADI training can create communication barriers and restrict the flow of information between the instructor and pupil. This session utilises coaching to help you gain an insight into the issues being discussed.

The session includes practical experience and discussion around:

- The basics of pupil observation
- Practical and emotional considerations
- Peripheral vision and safety

While this exercises not directly about the identification of faults, it is worth noting that 'Identification of faults' is commonly an area which receives low grading by the DSA - this is a feature marked on almost every check test. This session will do much to address this; however that is not its primary purpose...

Session 3: Teaching feedback skills

This is coaching session in which you will discover what works best when giving feedback. The issues explored include.

- Use of language when giving feedback
- Body language - what messages are you giving?

Amongst other things, this session explores why the old 'praise sandwich' method, normally advocated as a useful feedback tool, can often create barriers to block effective communication.

Session 4: Using Q&A - A coaching approach...

This session considers the difference between instruction and coaching and explores how simply asking a lot of questions during training is not the same as coaching. It also demonstrates a simple coaching method that can be applied to all practical training.

This session builds upon the coaching information and explores methods and benefits of questions:

- When stationary
- On the move
- Linked to listening skills
- That use embedded commands



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Session 5: Specific lesson fixes

This will be dependent on time available. If time permits the session will consider some common training problems plus an opportunity for delegates to explore any specific problems they have with lesson content.

Session 6: GROWing your pupils

During this session you will work as a team to fix a typical driving error using the GROW model. This will involve giving feedback, using visuals and coaching and offers an opportunity to practice the skills covered up to this point during the course.

Session 7: Lesson frames

Success strategy through lesson focus,

Many ADI's do not fully understand the concept of lesson focus and effective route planning. This is rarely, if ever, taught outside the classroom on other courses. When route planning is taught, it is normally limited to the very basic concept of 'nursery', 'intermediate' and 'test standard' routes this does not begin to scratch the surface!

This session considers how the effectiveness of routes can be maximised and covers key route planning strategies coupled with the concept of 'Lesson Frames' - this approach maximises and accelerates the learning process.

Course review

Questions, learning review, photographs and group hug (only kidding about the photo!)

Note: Because of the varying needs of different groups the items shown in this MasterClass course programme are provided as a guide only. While the course will be based around the described session content will vary depending upon group requirements



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Some customer comments about MasterClass in 2009

I would have no hesitation in recommending the course to other ADI's I had a great time and learnt a lot. The guest house was great. The course was brilliant and suits instructors at any level. Had a great time and found the course excellent value for money. Thanks John for a brilliant 2 days.
Judy Lawton ADI

I most definitely will be recommending this course which for me scored 10 out of 10!
Anita Turner ADI

John's method of instruction was certainly different to any others I've been with. On the first day he said that when we spoke to our partners that night and they asked what we had done, we would reply words to the effect that we didn't know! "What do you mean you don't know?" was the reply I got. I couldn't answer because my brain had been scrambled! However, provided you 'stayed with him' you finally understood what he was saying and where he was coming from! Strange - I still don't know how I enjoyed the course so much - I just know that I did! Henry Sams ADI

I have spent many nights away from home as a long distance lorry driver. I was not looking forward to being away with strangers (must be getting old) but the accommodation and the course was great and everyone went out for a meal on our night off. Loved it so much want to go on the next course (Will I a discount next time for writing this?) I have been telling all the local ADI'S and give the course 10/10.
Nigel Hooson ADI

The course was well managed and reflecting on its content, it has given me more confidence to use learning through play. It has also given me more ideas about different raining methods. John is a great trainer, but only go on one of his courses if you what to think about what you do and why. He was asking those questions that you had to think about before you answered. It worked for me!
Andrew Love ADI

Most useful were the practical exercises like the lesson focus....sitting in the car looking at an ordinary street and then you point out doors, curtains, cars etc. The effects of negative comments...really working on this and noticing the faces of my clients much more if I slip into a negative comment. Never quite realised how sensitive so many clients are to even the slightest negative comment. John had great energy, always interesting....no old cobblers...just straight to the point. Really good. This course should be compulsory! Mark Fenton ADI

Thank you John for an extremely enjoyable and informative course. I would find it impossible to name a single part as being the most important for me. Instead, I felt that you showed me how to find so many of those little nuggets of gold which can and will make a huge difference to my training methods for the future. David Tuson ADI

I found the course fantastic all of it, I sure if I do it again I would learn even more! Being shown how to keep the lesson to small manageable objectives and focused, was great. Using coaching questions in the lesson, I believe this is the way forward in learning to drive; I shall be looking in to more training in this area! Tina Rixon ADI

I am putting much more enthusiasm, my lessons are flowing much better and I can see that from the faces of my pupils (some of them also told me that I look different!!) Fabio Fossi ADI

I would recommend any ADI to approach the course with an open mind, and enjoy! When money permits, will be looking forward to attending the 'Train the Trainers' Course Anthony A Hough ADI

The best money invested at any time in my driving instructor career. Keep me posted for the trainers training course. David Bradley ADI

Thank you john for a very enjoyable course. The course was as its name suggests, a true master class in teaching/coaching methods with a relaxed and fun approach. Paul Box – ADI